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MARKET ANALYSIS - January 22, 2004

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Corn futures have risen about 15 cents since the USDA report and this month has been fantastic with futures rallying 40 cents after the price dip following the release of the mad cow story. Some analysts believe that the current rally has already priced in the new fundamental news and any dips that might occur will be just that so prices shouldn't fall too far. However, as usual, be wary of the funds - they have accumulated some huge long positions and there will, without any doubt, be some profit taking in the near future. Having said that, some are saying that it would not surprise them if the funds went long over 200 thousand contracts! Staggering. They are currently sitting on about 190 thousand. Weekly export numbers were delayed until Friday of this week because of the holiday on Monday. U.S. corn export sales should top year ago figures in the next two months. This month expect the traders to closer monitor the Chinese export/import situation. The next major piece of fundamental news will be the planting intentions; the current high price of beans should help support the new corn crop. Soybean futures have continued their bullish momentum and have challenged the \$8.50 mark several times this week. What should your hedge attitude be right now? Maybe nothing – sit on some old crop and don't place hedges yet on the new crop. Soybean futures were poised for another jolt upwards if a blood meal change in regulation was announced, and it was, so we saw more of a price increase. There are also some light weather concerns in South America, but little crop stress is occurring at this time. The traders were completely confused midweek when Ag Secretary Veneman sad she would make an announcement about feed in her testimony. Traders didn't know what to do when she didn't even mention it and just talked about BSE. Apparently the FDA will make that announcement at a date that has yet to be announced. The expectation is that the FDA will stop the feeding of some animal meals. Wheat futures have also continued to move higher since the report was released last week but does lack the bullish enthusiasm witnessed in the other two markets. The winter wheat seedings was the largest supportive item for wheat this week – they came in at 43.5 million acres versus guesses at 45.83. Despite a reported sale of wheat to China at the end of the week – wheat futures gave up some of its gains, but sub-zero temperatures forecast for next week could damage the hard red winter wheat crop

BASIS TABLE

LOCATION	CORN BASIS		SOYBEA	N BASIS	WHEAT BASIS		
	CASH(Mar04)	NEW(Dec04)	CASH(Mar04)	NEW(Nov04)	CASH(Mar04)	NEW(Jul04)	
Western MD	+11	N/A	-75	N/A	-57	N/A	
Central MD	+17	Even	-46	-25	-25	-17	
Southern MD	+18	Even	-25	-25	N/A	-30	
Upper E. S	+25	+5	-20	-25	N/A	-25	
Lower E. S	+34	+12	-12	-16	-42	-28	

WEEKLY CROP WEATHER SUMMARY

274 50

276.50

Sep

Nov

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401.50

Sep

Oct

230.00

202.50

The Weekly Crop Weather Summary will resume in April 2004

CASH GRAINS	- KEGIONAL	- (\$/b	u) DEALE	RS AVERAGI	E CASH QUC	TES				
Grade and		#2 Y Shelled		#2 Yellow		#2 Red Winter				
Commodity Corn			Soybeans		Wheat		#3 Barley			
Date	01/	15	01/21	01/15	01/12	01/15	01/21	01/15	01/21	
Western Md	2.3	35	2.88	7.67	7.67	3.28	3.35	2.48	2.55	
Central MD	2.		2.94	7.74	7.96	3.70	3.67	2.50	2.55	
Southern MD	2.3	37	2.95	8.17	8.17			1.50	1.50	
Upper E. Shore	2.9	94	3.02	8.22	8.22	6.44		1.60	1.60	
Lower E. Shore	3.0)3	3.11	8.34	8.30		3.50	1.56	1.56	
Soybean Meal Lower Eastern Shore Dealer's Average Cash Quotes (\$/ton)										
Date		1/15		01/21	Date	Date		5	01/21	
48% Soybean Meal		292.00		291.00	44% Soybe	ean Meal 280.		00	279.00	
FORWARD CONTRACT PRICE-REGIONAL (\$/bu) For Harvest delivery Dealer's Avg Quote										
Grade and		#2 Y Shelled		#2 Yellow		#2 Red Winter		W2.D. 1		
Commodity		Corn 01/15 01/21		Soybeans 01/15 01/21		Wheat		#3 Barley 01/15 01/21		
Date				01/15		01/15	01/21	1	01/21	
Western Md										
Central MD		0	2.75	(20	(17	2.76				
Carrella arres MID		58	2.75	6.29	6.47	3.76	3.73	1.45	1 45	
Southern MD	2.0	58	2.75	6.44	6.47	3.64	3.73 3.60	1.45	1.45	
Upper E Shore	2.0	58 73	2.75 2.80	6.44 6.44	6.47 6.47	3.64 3.67	3.73 3.60 3.65	1.45 1.55	1.55	
Upper E Shore Lower E Shore	2.0 2.7 2.3	58 73 80	2.75 2.80 2.87	6.44 6.44 6.53	6.47 6.47 6.56	3.64	3.73 3.60	1.45		
Upper E Shore Lower E Shore GRAIN FUTURI	2.: 2.: 2.: ES - Chicago I	58 73 80	2.75 2.80 2.87 f Trade (cer	6.44 6.44 6.53 ats/bu) -Jan 22,	6.47 6.47 6.56	3.64 3.67 3.66	3.73 3.60 3.65	1.45 1.55 1.53	1.55 1.53	
Upper E Shore Lower E Shore GRAIN FUTURI	2.0 2.7 2.5 ES - Chicago I	68 73 30 Board o	2.75 2.80 2.87 of Trade (cer Soyb	6.44 6.44 6.53 hts/bu) -Jan 22, eans	6.47 6.47 6.56 2004	3.64 3.67 3.66 Wheat	3.73 3.60 3.65 3.62	1.45 1.55 1.53 Soybean	1.55 1.53 Meal ¹	
Upper E Shore Lower E Shore GRAIN FUTURI Cor Mar	2.: 2.: 2.: ES - Chicago I	68 73 80 Board o	2.75 2.80 2.87 f Trade (cer Soyb	6.44 6.44 6.53 ats/bu) -Jan 22,	6.47 6.47 6.56	3.64 3.67 3.66	3.73 3.60 3.65 3.62	1.45 1.55 1.53 Soybean	1.55 1.53	
Upper E Shore Lower E Shore GRAIN FUTURI	2.0 2.7 2.5 ES - Chicago I	68 73 30 Board o	2.75 2.80 2.87 f Trade (cer Soyb	6.44 6.44 6.53 hts/bu) -Jan 22, eans	6.47 6.47 6.56 2004	3.64 3.67 3.66 Wheat	3.73 3.60 3.65 3.62	1.45 1.55 1.53 Soybean	1.55 1.53 Meal ¹	
Upper E Shore Lower E Shore GRAIN FUTURI Cor Mar	2.0 2.2 2.3 ES - Chicago I 0 277.25	68 73 80 Board o	2.75 2.80 2.87 f Trade (cer Soyb	6.44 6.44 6.53 ats/bu) -Jan 22, reans 842.00	6.47 6.47 6.56 2004 Mar	3.64 3.67 3.66 Wheat 392	3.73 3.60 3.65 3.62	1.45 1.55 1.53 Soybean	1.55 1.53 Meal ¹ 263.10	
Upper E Shore Lower E Shore GRAIN FUTURI Cor Mar May	2.0 2.2 2.3 ES - Chicago I n 277.25 282.00	68 73 80 Board o Mai May	2.75 2.80 2.87 If Trade (cer Soyb	6.44 6.44 6.53 hts/bu) -Jan 22, reans 842.00 842.25	6.47 6.47 6.56 2004 Mar May	3.64 3.67 3.66 Wheat 392 396	3.73 3.60 3.65 3.62	1.45 1.55 1.53 Soybean Mar May	1.55 1.53 Meal ¹ 263.10 263.10	

740 00

671.50

Dec

Dec

Mr05

^{1 \$/}ton

HAV AND STDAW (6)	4)							
HAY AND STRAW (\$/o	- ´	110 I J.						
New Holland, PA - \$/to Alfalfa			Timothy	Orahandan	200	Ctrow		
				Orchardgra 55.00-195.		Straw 120.00-170.00		
Westminster, MD - \$/h			75.00-220.00	33.00-173.	00	120.00-170.00		
,	lfa Mixed	Timothy	Timothy Mixed	Grass	Mulch	Clover Mixed		
	00-3.80	1.50-4.30	1.30-2.50	1.00-3.00	.4090	1.10-4.10		
Southern, MD - Region	al Farmers' Mar	ket - \$/bale - Jan	17, 2004					
Product	Low Hi	gh Avg Price	Product	L	ow H	ligh Avg Price		
Alfalfa	4.50 4.	50 4.50	Lespedeza	3	.70 3	3.78		
Mixed Grass		60 3.03	Orchard Grass			2.90		
Orchard Grass Mixed Straw		50 2.42 50 2.50	Timothy Timothy Mixed			70 4.19 10 4.02		
POULTRY (Grade A) -					.00 -	7.02		
TOEBIHI (GIMUTI)		t Week	Week Ago	Month	Ago	Year Ago		
NY Wtd Avg. (Fryers) 72.26			67.58	61.3		59.71		
12-City Composite	69	.79	67.70	65.7	7	61.89		
LAMBS - Westminster,	MD - \$/cwt - Ja	n 19, 2004						
H-Ch-Pr 110-135 lbs	120.00-130.00	90-110 1	25.00-145.00	Good Ch	70- 90 lbs	137.00-152.00		
TERMINAL MARKETS	S HOGS - Jan 22,	2004	DIRECT MARKE	T HOGS - Wes	tminster, M	ID- Jan 20, 2004		
Base Price Range	Carcass Basis	Sows (1-3)	# 18	220-250	lbs 38.00)-39.25		
a.m.	Base 185 lb Ho	g 300-449 lbs	4	290-360	lbs 38.75	5-40.00		
Eastern Cornbelt	45.50-55.01	27.32-32.50						
Iowa, Minn	45.00-57.00	27.04-33.02	Millsboro, DE Ma	rket Hogs - (\$/c	ewt) - \$3	4.25		
FEEDER PIGS - (\$/cwt) -							
Gumboro, DE -			New Holland, PA					
Head: Trend:	LE THIS WEEK		Head: 381 T	Trend: 98% we	nt to slaught	ter		
	T SALE 2/17/04			73-80 lbs 4	0.00-50.00			
CATTLE-LIVE FUTUI (\$/cwt) - Jan 22, 2004	RES-Chicago Me	rcantile Exchange	HOGS-LEAN FUTURES-Chicago Mercantile Exchange (\$/cwt) - Jan 22, 2004					
Jan 85.4	0 Jun	71.75	Feb	55.77	Jun	63.67		
Feb 81.7 Apr 77.0		73.75 76.82	Apr Mav	57.75 59.60	Jul Aug	60.70 58.55		
STOCKER-FEEDER O			May	39.00	Aug	38.33		
Winchester, VA - Jan 1		(1)	Westminster, MD -	- Jan 21, 2004				
Steers			Steers	300-40	00 lbs	90.00-111.00		
	300-400 lbs	118.00-129.00		500-70	00 lbs	84.00- 95.00		
	400-500 lbs	99.00-115.00	Heifers	200-40		81.00- 95.00		
	500-600 lbs	89.25-101.75		400-60	00 lbs	89.00- 92.00		
	600-700 lbs	80.00- 90.00	Bulls returning to					
11 .6	799-800 lbs	79.50- 84.00	#1		20 lbs	150.00-162.00		
Heifers	300-400 lbs 400-500 lbs	98.00-111.50 96.00-103.50	#2		94 lbs 20 lbs	130.00-140.00 110.00-145.00		
	500-600 lbs	80.00-103.30	#2		20 16s 94 lbs	75.00-115.00		
	600-700 lbs	77.00- 86.00	Heifers #1		95 lbs	300.00-390.00		
Lancaster, New Holland								
Bull, Holstein	90-120 lbs	135.00-152.00	Plainer	90-12	20 lbs	135.00-150.00		
Heifers, Hols	90-120 lbs	300.00-370.00	Plainer	90-12	20 lbs	200.00-270.00		
SLAUGHTER CATTL								
Westminister, MD - Ja	ın 20, 2004		Fod Haifana					
Fed Steers	1250 1550 11-	96.00.00.00	Fed Heifers	1200 1	450 1L ~	95 00 90 00		
Ch 2-3 L-Ch	1250-1550 lbs	86.00-90.00 84.00-87.00	H-Ch 2-4 H-Ch		450 lbs 050 lbs	85.00-89.00 73.00-74.50		
Select	1100-1450 lbs	74.00-80.00	Calves	700-1	. 0.00 103	/J.00-/7.JU		
Cows			Good Slaughter		120 lbs	50.00-67.00		
Breakers		46.00-49.75		70-	85 lbs	30.00-50.00		
Few		50.00-53.00						
Boners Lean		42.00-47.00 38.00-43.50						
Thin & Light		38.00-43.50 38.00-DOWN						
Lancaster, New Holland	l & Vintage - We	ek Ending - Jan 24						
Steers, Choice, 2-3		1100-1495 lbs	86.50-91.75		higher			
Heifers, Choice	t laan	1230-1585 lbs	76.00-79.75 50.00-54.50		undertone to \$2 lower			
Cows, Breakers 75-80 pc	i iean		50.00-54.50	Steady	ω δ∠ lower			
Bulls VG l	t ican	1025_1020 lbs						
Bulls, YG 1 Vealers, Good & Choice	t icuii	1025-1920 lbs 60- 110 lbs	58.50-65.00 58.00-74.00		y higher			

For more information about this report, call 410-841-5740 or write:

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